

JLR DELIVERS GROWTH IN UK AND OVERSEAS MARKETS OFFSETTING CHALLENGES IN CHINA AND THE MIDDLE EAST

Gaydon, UK, 03 October 2026 – JLR today reports its wholesale and retail sales for the second quarter of FY27, the three months ended 30 September 2026. Volumes reflect improvements in the UK and Overseas markets while conditions remain challenging in China. In the Middle East, ongoing disruption impacted wholesales quarter-on-quarter (QoQ) but retail volumes indicate underlying demand is still strong. Volumes in the US remain steady and continue to represent about a third of total wholesales. The highly anticipated launch of Jaguar Type 01 in New York on 6 October follows a planned wind down of outgoing Jaguar models over the past year.

Wholesale volumes improved significantly year-on-year (YoY) reflecting the recovery from the cyber incident last year. The impact of this incident on retail volumes was felt later in FY26 as retailer inventories became depleted in subsequent months.

Retail volumes in China were largely impacted by the cessation in June 2026 of vehicles produced locally by the CJLR joint venture.

Range Rover, Range Rover Sport and Defender model mix in Q2 FY27 was 77.6% of total wholesale volumes, up from 76.7% in Q2 FY26

WHOLESALES

	Q2 FY27¹	Q1 FY27	Q2 FY26
UK	21,000	16,255	12,327
North America	27,100	27,232	17,879
Europe	13,200	12,514	10,491
China Region	6,100	8,660	11,370
MENA	3,700	5,112	3,210
Overseas	11,300	9,515	10,888
Total	82,400	79,288	66,165

RETAILS

	Q2 FY27¹	Q1 FY27	Q2 FY26
UK	18,500	15,691	14,171
North America	24,800	24,376	22,918
Europe	12,700	14,249	13,880
China Region	6,300	7,734	10,604
MENA	5,300	3,406	5,259
Overseas	10,500	9,101	11,122
CJLR	900	5,335	7,417
Total	79,000	79,892	85,371

WHOLESALES

	Q2 FY27 ¹	Q1 FY27	Q2 FY26
Range Rover	44,900	44,697	38,796
Defender	29,500	29,188	21,300
Discovery	7,200	4,587	4,550
Jaguar	800	816	1,519
Total	82,400	79,288	66,165

RETAILS

	Q2 FY27 ¹	Q1 FY27	Q2 FY26
Range Rover	43,300	46,760	47,196
Defender	29,500	26,690	25,370
Discovery	5,400	5,013	5,895
Jaguar	800	1,429	6,910
Total	79,000*	79,892	85,371

* Retails including CJLR volumes

JLR will report its second quarter financial results for the period ended 30 September 2026 in November 2026.

ENDS

¹ Volume data for Q2 FY27 is rounded to the nearest hundred units and is provisional. Additional detailed volume data will be available by 7 October 2026 on the [Investor Relations pages of the JLR website](#), and will provide the confirmed volumes for the quarter.

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Notes to Editors

About JLR

JLR's *Reimagine* strategy aims to deliver a sustainability-rich vision of modern luxury by design. We are transforming our business with the aim to become carbon net zero across our supply chain, products and operations by 2039.

Electrification is central to our strategy and before the end of the decade our brands will each have a pure electric model, while Jaguar will be entirely electric.

The flexibility of our world-leading powertrain technologies means we can continue to offer hybrid and ICE vehicles in our ranges as we begin to roll out full BEV options, to match demand in the global transition to electric.

At heart we are a British company, with two design and engineering sites, two vehicle manufacturing facilities, a components and finishing facility, an electric propulsion manufacturing centre and a battery assembly centre in the UK. We also have vehicle plants in China (joint venture), Slovakia, India, and Brazil as well as seven technology hubs across the globe.

JLR is a wholly owned subsidiary of Tata Motors Passenger Vehicles Limited, part of Tata Sons.